

# Paul G. Davis

## IT STRATEGY & SECURITY



Paul Davis is a seasoned speaker, who has presented multiple times including giving the first public presentation of Windows 95 for Microsoft at the ITU, establishing the education SIG for ISOC in Geneva, and has delivered presentations across the globe.

Known for his outgoing and personable disposition, Paul communicates passion, insight, and knowledge in his presentations. He continues to work with major organizations, helping them prepare and respond to malware compromises.

Paul customizes presentations based on the individual needs of each organization. He can speak on a number of topics, including:

- Aligning IT Security with the Business
- How To Manage Risk When Creating New Business Services
- IT Integration Strategies for the Future
- Securing Your Business

PAUL DAVIS is a highly sought-after IT Strategy & Security Consultant with over 20 years of experience in solving business security challenges for top global companies.

Companies that have worked with Paul include EDS, General Motors, GE, Dow Chemical, The Washington Post, The United Nations, MCI, Prudential, and Mitsui. Paul was EDS' Chief Information Security Officer at General Motors and Chief Security Officer at Dow Chemical. Prior to that, he was part of EDS Federal with the responsibility for managing their client facing CSOs and CISOs, as well as developing new strategic security services. He ran Unisys' global managed security services provider service and built new security operations services and teams across the globe, in record time.

Paul's extensive background includes incident response, IT security operations, professional services, systems engineering, managed services, and product support. Throughout his career, he has demonstrated strengths in leading change to meet business challenges, maximizing productivity / revenue, motivating teams, and achieving customer satisfaction.

Paul has built and managed over 30 security operations centers and teams across the globe, and is recognized as an expert in coordinating incident response efforts against Fortune 5, critical infrastructure and financial institutions, including nation-state initiated APT attacks.

To learn more about Paul and to sign-up in his informative email letters and podcasts, visit: [PaulGDavis.com](http://PaulGDavis.com).

### SIGNATURE SPEECH

#### Are You Spending Too Much or Too Little on Security?

In today's world, the security teams seem to always want to buy the latest tool or service. How do you know whether they are choosing the right tools or are they just throwing the latest gadget in a haphazard manner to try and solve a problem? Paul's experience in helping organizations effectively develop their IT Security investment strategy is communicated in this compelling presentation.

You will discover:

- IT Security Trends
- The Top Ten Things You Need to Have to Protect a Business
- The Essential Security KPIs that help you measure the effectiveness of a security program

### WHAT'S THE BUZZ?

"This particular presentation was quite relevant to my work and provided some new ways of looking at things. The presenter shared examples of "down in the trench" experience. This was my favorite presentation". — *CounterMeasure 2013*

"Paul effectively led our vendor strategy day, creating a trusted impartial working environment that removed the barriers of vendor competitiveness, to help everything develop a vision of the next generation IT security solutions." - *IT Strategy Planning*